

# Leadership & Influence

**Date**  
February 26, 2014

**Time**  
8:30AM - 12:00PM

**Location**  
Ramada Hotel and  
Convention Center  
420 SE 6th  
Topeka, KS 66607

**Fee**  
\$125.00

**Registration**  
For more information  
about this seminar or  
to reserve your spot,  
please visit our web-  
site, [www.cbsks.com](http://www.cbsks.com),  
or call Creative Busi-  
ness Solutions at 785-  
233-7860.

## Leadership & Influence Seminar

They say that leaders are born, not made. While it is true that some people are born leaders, some leaders are born in the midst of adversity. Often, people who have never had a leadership role will stand up and take the lead when a situation they care about requires it.

Once you learn the techniques of true Leadership & Influence, you will be able to build the confidence it takes to take the lead. The more experience you have serving as a genuine leader, the easier it will be for you. But you will need to make decisions and face challenges, so it can become a natural and rewarding process.

## Seminar Objectives

- Define "leadership"
- Evaluate your organizational climate
- Understand the people you lead and how to adapt your leadership styles
- Explain leading by Directing, Participating and Delegating
- What is your leadership type?
- Conduct a personal inventory
- Strategies to improve your leadership skills
- Create an action plan

## Seminar Leader



**Gail Hermes**, Human Resources Trainer and Consultant. Gail is a Certified Development Trainer and Key Note Speaker specializing in creating a "Culture of Excellence". Her leadership skills, combined with over 20 years experience in sales and marketing, contribute to her powerful desire to help others succeed. Journey with Gail as she shows you the steps necessary to succeed in today's multi-generation market while using "real-life" issues to inspire and motivate her audience to achieve life-time goals, both personal and professional. Because of her devotion to family, career and her community, Gail was recognized in 2012 for being a woman of outstanding leadership in Public Speaking by the International Women's Leadership Association. She is a member of the American Society for Training & Development, the Global Keynote Speaker Association, and the National Association of Professional Women. Gail studied Business Communications with the University of Phoenix and is a Certified High-Level Consulting Trainer with the Center for Organizational Design, Inc. of Littleton, Colorado & 360 Solutions of Waco, Texas.